

## Selling Your Unit Just Got Easier

### Lovett Adds Seasoned Pros to Sales Team

Winter, 2016—

Lovett Realty, Inc., the residential sales and brokerage division of The Lovett Group, one of New York City's premier property management firms, is pleased to announce the addition of two new Associate Brokers—Concetta Fazio and Joanne Goode—who will work as a team to sell units in Lovett-managed buildings.



**Concetta Fazio**  
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**Call us today for a  
free market analysis  
of your unit.**

Both Concetta and Joanne have over 25 years' experience marketing and selling residential real estate, with a focus on cooperatives and condominiums. Now they are dedicated exclusively to selling units in buildings under Lovett management—like yours!

Born and raised in New York, with a deep knowledge of the NYC real estate market, Concetta worked previously for ReMax, where she earned multiple sales achievement awards. In addition to being a licensed real estate broker, Concetta has a B.S. in Marketing from Long Island University and experience as a real estate paralegal, so she can provide expert advice to condo and coop owners throughout the sales process, from listing to closing.

Joanne, a lifelong New Yorker, has sold real estate across the boroughs. Prior to joining Lovett, she was Lead Agent for Chimes Real Estate, a boutique realtor based in Whitestone, where she earned a reputation for honesty, dedication and professionalism as both a listing and selling broker. A member of the National Association of Realtors, Joanne works closely with property boards and management companies on every aspect of condo and coop sales—including estate sales.

For a complimentary analysis of the market value of your unit, please contact Concetta or Joanne today, either directly or through Lovett's Manhattan or Queens offices.